

## **Contractors Improve Project Management Using Electrical/ABS Estimating Software**

Electrical, datacom, and other building systems contractors need to manage their projects as well as estimate them. Those using McCormick Systems' software are finding it useful for project management as well as estimating.

“While we don't offer project management software, our products are very useful in managing projects,” said Todd McCormick, president of the 27-year-old company. “This enables them to make another use of the data they've entered, and get more out of their investment.”

Contractors are putting estimating software to work in at least three ways:

1. By honing in on a portion of a project inside the estimate – something easily done with McCormick's systems – contractors analyze how far along they are, relating actual job-site progress to their plans.
2. Additionally, using that same capability, project managers or purchasing agents working for the contractor produce a discrete, “this-part-of-the-job-only” materials list. This speeds ordering of materials for just the upcoming portion of a given job.
3. Contracting companies using CAD Estimating, an interface between AutoCAD and McCormick's estimating software, are able to accomplish even more. They focus in on pieces of the project's drawings that correspond to current (or past) pieces of the project which they wish to plan for or analyze.

“We could say we planned all of this, but we didn't,” said McCormick. “We don't offer a ‘project management’ software package. This is something our customers – electrical, datacom, and ABS contractors – have taught us over the years.”

### ***About McCormick Systems***

Privately owned McCormick Systems, of Chandler, AZ, is the nation's leader in software used for electrical estimating and project management. The company's products enable contractors to produce consistent, profitable estimates for electrical and voice-data-video work.

More information: [www.mccormicksys.com](http://www.mccormicksys.com) or 800-444-4890.