

ESTIMATING SYSTEMS



WIN 3000

*The Nation's Leader
in Estimating Software!*

AWARD WINNING SOFTWARE

Contractor Solutions

Today's push to automate all aspects of construction touches every contractor. McCormick Systems has been perfecting systems that are designed to meet this need since 1979. Our systems enable you to automate and simplify the estimating process. Once you make the change you'll find yourself cutting up to 75% of your manual estimating time, 50% over all other estimating software, and increasing your accuracy.

Automating

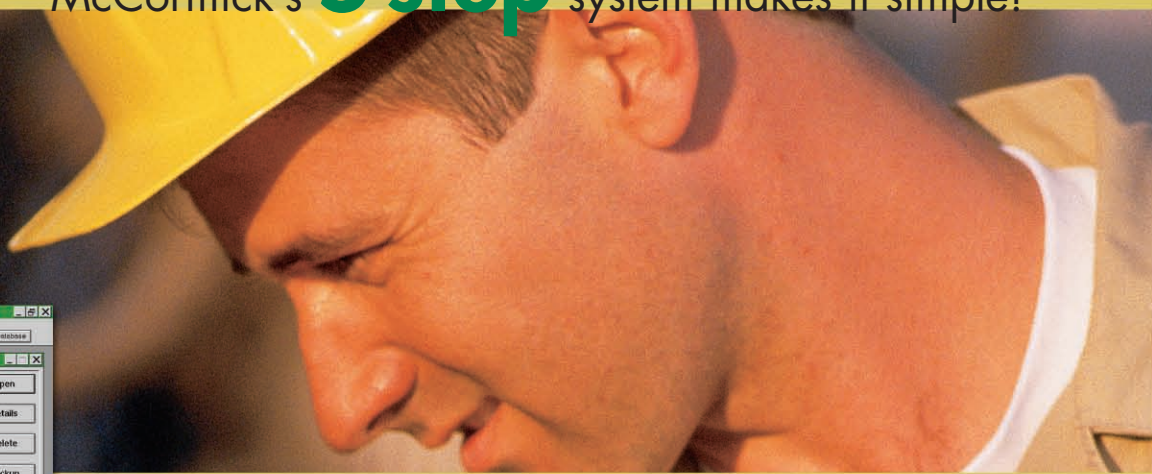
For an estimator, accuracy and speed mean success. McCormick's estimating programs give construction estimators the versatility to use keystroke input or our specially designed count and length probes for automated direct entry takeoff. Now you can takeoff material your way. The power of our exclusive multiwindow takeoff and 5 column breakout combined with our complete Bid Summary make estimating a breeze.

**ESTIMATING AND PROJECT MANAGEMENT SOLUTIONS
CALL MCCORMICK SYSTEMS TODAY...**

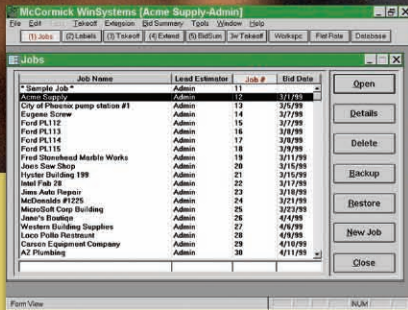
1-800-444-4890

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McCormick's 5 step system makes it simple!



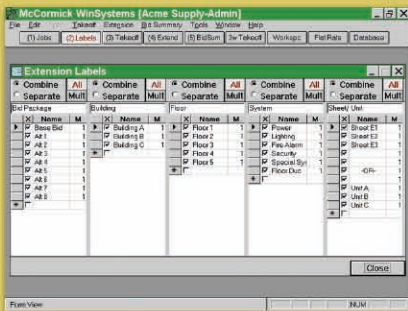
1



> Step 1 Jobs

Starting a new job has never been easier. Jobs is where you store all the important information on a project. Jobs also has a storage area to help organize and standardize your proposals and other documents. Photos from jobwalks or work completed taken with a digital camera can be stored with the estimate. Use the paste option to copy from a template job or an earlier estimate to save time and take advantage of a previous similar takeoff.

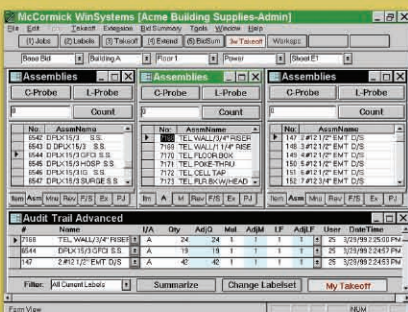
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> Step 2 Labels

McCormick's exclusive 5 column labeling system (Takeoff breakouts) has revolutionized the estimating software industry. Materials and labor identified for a takeoff can be categorized in an infinite number of ways. Creating the labels is simple. Once labels are created, just flag the desired label sets and begin your takeoff. Once set up, you can create any report you need, broken down any way you want.

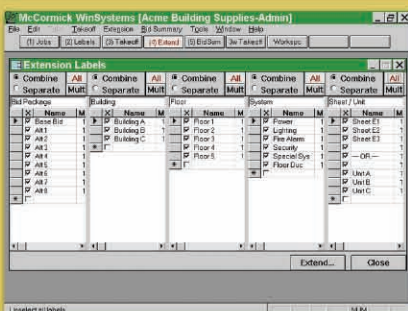
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> Step 3 Takeoff

McCormick's patented takeoff system provides estimators with the fastest takeoff possible. Choose from a basic or advanced takeoff. Takeoff multiple items and/or assemblies at the same time. Example: An estimator can be taking off receptacles in one window, telephone outlets in the second window, and be rolling pipe and wire in the third window. All takeoff is sent instantly to an on-screen audit trail for reviewing, sorting and filtering. Your takeoff is saved automatically.

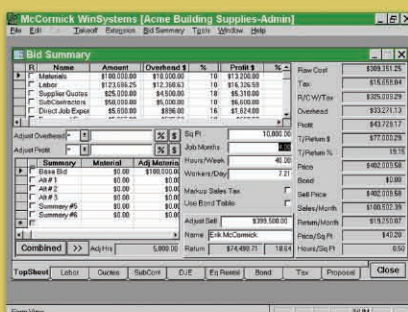
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> Step 4 Extension

Once you have entered the takeoff quantities you are ready to extend. A complete list of reports are supplied with the program. You can add to or change them to meet your specific needs. Each extension can be set up to reflect a different level of pricing and labor. Store unlimited name and quantity extensions for each job for later review. Material and labor reports are automatically generated and sent to the bid summary.

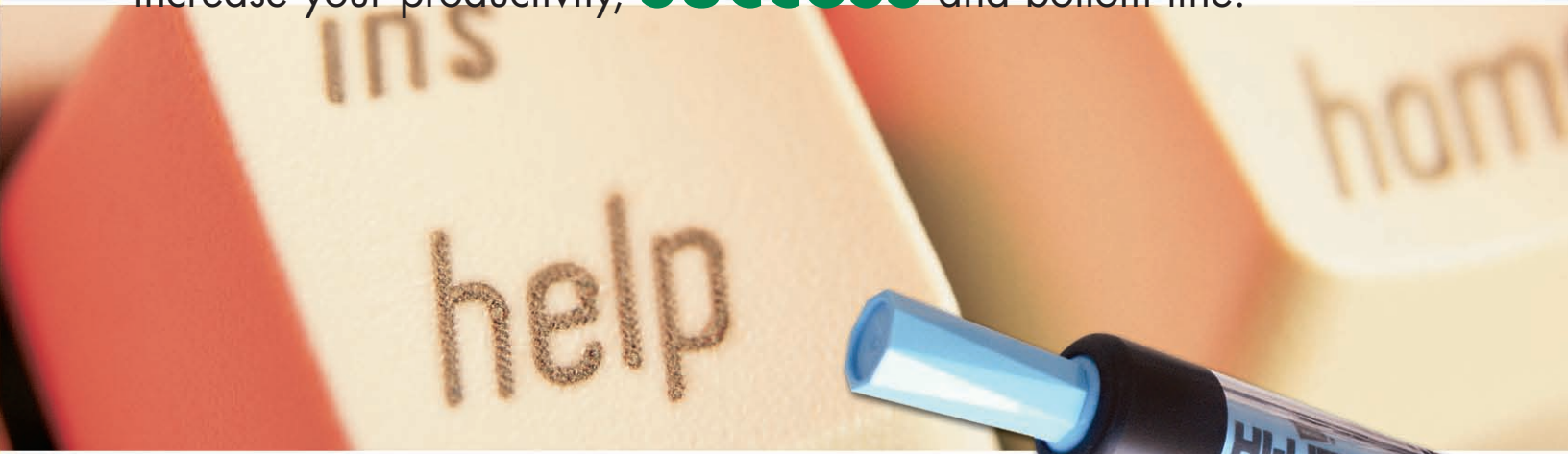
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> Step 5 Bid Summary

The last step in preparing a bid is to put the polish on the figures. Convert labor hours to labor dollars. Enter supplier quotes, subcontractors, direct job expense, tool rental, and any other costs, i.e. bond, taxes, markups, and profit! Totals for materials and labor are received from extension and sent to bid summary. McCormick's powerful and flexible bid summary assists the estimator in making the crucial value judgment decisions necessary to generate a competitive bid price.

Increase your productivity, **SUCCESS** and bottom line.



McCormick Count Pen
US patent # 5442380

> Guaranteed Success

Using Estimating software from McCormick Systems will improve the way you do business. You will have the ability to quickly produce complete, accurate and consistent bids. Just as important as an accurate bid is the ability to provide complete documentation. Complete documentation makes your organization look more professional. This is proven every day by over 34,000 McCormick users worldwide. Our users include most of the top contractors in the industry. They all agree that McCormick Systems Estimating Programs increase their productivity, success, and their bottom line.

> Tools

Estimating should be simple, so at McCormick we've designed tools that will make estimating fast and easy. The McCormick Count and Length probes allow you to do takeoff in the same manner to which you've been accustomed. With the length probe, you simply set the scale you want to use, pick the items and/or assemblies you are going to takeoff and start rolling. Our McCormick count probe marks your print and counts at the same time. Like the length probe, you just select the items and/or assemblies and begin counting. All the calculating is done automatically. Accuracy and speed mean success for an estimator. At McCormick Systems we have been perfecting our count and length probes since 1979. The results speak for themselves. We have the most accurate estimating system ever developed and regardless of the size of your bid, McCormick's Estimating Programs can do the job.

> Networking

McCormick Systems was the 1st company to introduce a True Multi-User Estimating system on the PC-style computer. With our multi-user systems, you can have an unlimited number of estimators working on different jobs or all on the same job simultaneously (No need to merge). Having a central database is essential in managing and standardizing your estimating department. Maintaining control of your database is critical, with the built-in security in the McCormick Systems Estimating Program you will have complete control of your database and jobs.



McCormick Length Probe

> Take The Office With You

McCormick Estimating Systems are designed to be compatible with portable computers enabling you to work anywhere (especially at the job site).

> Keeping Your Prices Current

We give you the ability to automatically update material pricing using the pricing service of choice. This means that keeping your bids accurate is simpler than ever. McCormick also has a direct supplier pricing interface with qualified suppliers. (Call for more info)

> The Database

McCormick's database is the core of our estimating program. With this database, you can create detailed and accurate bids your way. Our database can store virtually unlimited amounts of items and assemblies plus an unlimited amount of items and assemblies unique to each job. Any assembly can contain unlimited items which can be taken off as a unit. Both items and assemblies can be modified to fit your needs. It is easy to add, move, and edit them. Items and assemblies contain user definable specification fields. This gives you at least four levels of pricing and six levels of labor with the ability to add additional price and labor specifications. As an example, Price 1 could be your cost, Price 2 your sell price and Price 3 could be a change order price. In addition, each item and each assembly can have its own unit price. We designed the database to be a productivity tool. By taking advantage of its powerful capabilities, you can increase your accuracy and cut your estimating time up to 75%.

> Software Support/ Future Development

Important assets of McCormick Systems are the Training Classes and Users Conference. Regional overviews and speaking engagements keep you up on the latest changes in the industry. Our support and development staff are always ready to help you and ensure that you have the latest advancements in technology by having the new features you need when you need them.